

## EDITORIAL GUIDELINES AND FEATURES

Here you will find a list of *The Installer's* core features for 2026.

Each month we also run topical features which are either researched and written by our editorial team or commissioned from external writers.

We are always happy to discuss feature submissions with potential contributors. We will require a brief synopsis of the feature idea by email to the editor along with full contact details.

We would be obliged if contributors also provide suitable photography and/or illustrations.



### Variations To The Contract Need To Be Written And Agreed



Don Waterworth, The Installer's Legal & Technical Expert has come across many instances where projects have gotten bigger and bigger but nobody has thought to agree the changes by writing them down and getting them signed - which just leads to big trouble as an Installer recently found.

I recently worked on a dispute where significant changes and additions had been made to the original contract. Don Waterworth writes

When final payment was requested by the contractor, matters were disputed by the customer. She is a lady living by herself and she felt that she had been bamboozled by the contractor into taking extras and changes that she did not necessarily want.

No justification - no verification - I spoke with the contractor and the upshot was that the £7,000 he said he was owed in the final contract sum of £25,000, could not be justified nor verified - so he was out on a limb.

Added to this, some of the workmanship was awful and the well below reasonable standards.

However, the purpose of this article is to inform all window installers that when a consumer makes changes to the original contract you must write down the change, the cost of the change and both you and the consumer should sign, ideally an A5 duplicate book, which may sound old fashioned but works very effectively. This means at the end of the contract you are able to prove that the consumer asked for the changes and you have in write changes down. **It Don,**

This article is by our technical writer - Principal Surveyor Don Waterworth of Don Waterworth Technical & Legal Column. He is a former member of the Association of Professional Surveyors. Tel: 0800 156922 Tues-Thurs 10:00am-10:00pm.

The Installer

January

Composite Doors

Door hardware

February

Roofs

Rooflights

March

Cladding & insulation

Roofline

April

Garden Doors

Garden Rooms

May

Aluminium Windows & Doors

Aluminium Hardware

June

Heritage windows

CRM systems

July

Bi-fold doors

Roofs and Rooflights

August

Composite Doors

Door Hardware

September

Roofline Systems

Fasteners and fixings

October

Garden Doors

Garden Rooms

November

Aluminium Windows & Doors

Aluminium Hardware

December

Heritage Windows

CRM Systems

Please direct correspondence and feature synopses

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